


# TRIBAL FINANCIAL ADVISORS

INCORPORATED



Providing Tribes  
Clear Solutions  
in an  
Ever Changing  
Economic Environment

October 31, 2011

## TRIBAL FINANCIAL ADVISORS ANNOUNCES FORMATION OF TRIBAL BOARD OF ADVISORS

Tribal Financial Advisors, Inc. (TFA) announces the formation of its first Tribal Board of Advisors, a noteworthy group of tribal leaders who are national proponents of tribal economic sovereignty and tribal organizational leadership from across the country. Bringing diverse backgrounds in business, government and heritage the Board will advise TFA on tribal matters across Indian Country to further solidify TFA as the premier source for tribal focused financing-related services. In addition to Rick Hill, Chairman Emeritus of the National Indian Gaming Association and former Chairman of the Oneida Tribe of Wisconsin, new Board members include Tribal Chairman Daniel Tucker of the Sycuan Band of the Kumeyaay Nation, Tom Rodgers of the Blackfeet Nation, John Tahsuda of the Kiowa Tribe of Oklahoma, Kip Ritchie of the Forest County Potawatomi Tribe, Valerie Spicer of Mescalero Apache heritage and David Greendeer of the Ho-Chunk Nation.

Board Chairman Hill explains, "I have personally handpicked the members of the first Tribal Board of Advisors. I chose people with the highest integrity from different tribes who share my philosophy of promoting tribal economic growth and understand the importance that financing decisions have on a tribe's sovereignty."

"Indian Country needs advocates - and as tribal businesses mature and grow, tribes need a resource like TFA to advance their agenda and help them navigate the banking and Wall Street communities," says Hill. "I sought out individuals who have a breadth of knowledge and understanding across multiple tribal environments in order to share with TFA their professional wisdom and provide the best advice possible."

Indian gaming alone generated \$26.5 billion in revenues nationally according to the most recent figures from the National Indian Gaming Commission (NIGC), and many tribes have built businesses within other industries such as energy, natural resources and manufacturing. TFA is an investment bank formed to work exclusively with tribal nations and their businesses - it is a unique resource in Indian Country. In the past year alone, TFA has helped raise over \$1 billion in financing for tribes across the country.

The six new members of the advisory board are:

- Daniel Tucker presently serves as the Chairman of both the Sycuan Band of the Kumeyaay Nation and the California Nations Indian Gaming Association (CNIGA). During his tenure the Tribe has developed Sycuan into a leading destination resort allowing the tribe to diversify its economy and social educational programs. In his role as CNIGA chairman, Tucker has led more than 70 California tribes in an effort to protect tribal gaming rights.
- Tom Rodgers is a member of the Blackfeet Nation and operates Carlyle Consulting, serving a number of clients on Capitol Hill. Rodgers is an advocate/lobbyist for Indian Country and was the main whistle-blower in the Jack Abramoff scandal. He has received academic ethics accolades for his efforts - the Tom C. Rodgers O-tee-paym-soo-wuk Ethics in Government Scholarship by the University of Denver Sturm College of Law was named in his honor.

*(Continued on page 2)*

# TRIBAL FINANCIAL ADVISORS

INCORPORATED

- John Tahsuda is a member of the Kiowa Tribe of Oklahoma and currently serves as a Principal in Navigators Global, a political affairs firm based in Washington, D.C., where he leads the tribal affairs practice. He also currently serves as a policy advisor for the Oklahoma Indian Gaming Association and formerly worked as senior legal counsel for Senator Ben Night Horse Campbell and Staff Director for Senator John McCain when they chaired the Senate Indian Affairs Committee.
- Kip Ritchie is a member of the Forest County Potawatomi Tribe and currently serves as Chief Operating Officer of the Potawatomi Business Development Corporation (PBDC). Prior to his appointment as COO, he served as PBDC Senior Vice President and Board Member. Ritchie also has prior experience in marketing within the gaming, printing and publishing industries.
- Valerie Spicer was recently named Acting Director of the Arizona Indian Gaming Association after serving as Deputy Director. Prior to working with the AIGA, she was CEO of Gaming Strategies Group. Spicer has also held management positions with Borrego Springs Bank, including Travelers Express, Ceridian/Comdata Corporation, Service Data Corporation and American Express.
- David Greendeer is a member of the Ho-Chunk Nation, and currently serves as a Global Association of Alternative Investors faculty fellow, focusing on Native American investment, community development and transglobalization, as well as director of Caijikaduc LLC, a firm specializing in economic development, policy analysis and government relations. Greendeer previously served as Chief Executive Officer of the Ho-Chunk Nation of Wisconsin.

“Rick Hill is the first and only tribal leader to organize an investment jointly owned by four Indian tribes. He brings this culture of tribes working together for the advancement of issues important to the development of Indian Country to TFA - bringing together tribal professionals from seven different tribes,” adds Kristi Jackson, CEO of TFA. “The goal of this Board and TFA is to promote financial progression in Indian Country to create new development, jobs and opportunities.”

TFA’s Tribal Board of Advisors can be reached by contacting Rick Hill at (310) 341-2796 or via email at [rhill@tribaladvisors.com](mailto:rhill@tribaladvisors.com).

TFA is a specialized investment bank focused exclusively on capital raising and advising on debt related issues, financings and financial relationships for Indian Tribes. Its experienced team brings years of investment and commercial banking expertise coupled with a deep understanding of Native American finance and the gaming industry. For more information visit <http://www.tribaladvisors.com> or call Kristi Jackson, CEO & Vice Chair at (310) 341-2335.

## Tribal Financial Advisors

**Kristi Jackson**  
(310) 341-2335  
[kjackson@tribaladvisors.com](mailto:kjackson@tribaladvisors.com)

**David Howard**  
(310) 341-2795  
[dhoward@tribaladvisors.com](mailto:dhoward@tribaladvisors.com)

**Jeffrey Heimann**  
(310) 341-2518  
[jheimann@tribaladvisors.com](mailto:jheimann@tribaladvisors.com)

**William Crader**  
(310) 341-2336  
[wcrader@tribaladvisors.com](mailto:wcrader@tribaladvisors.com)

## TFA Tribal Board of Advisors

**Rick Hill**  
Chairman, Tribal Board of Advisors  
(310) 341-2796  
[rhill@tribaladvisors.com](mailto:rhill@tribaladvisors.com)

**David Greendeer**  
**Valerie Spicer**

**Kip Ritchie**  
**John Tahsuda**

**Tom Rodgers**  
**Daniel Tucker**